

# Anglo European School Virtual Careers Convention 2020

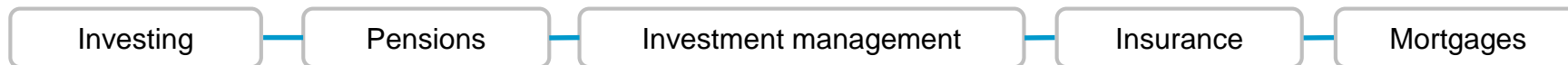
## A Talk about Career Opportunities in Investment Management

A couple of years ago we asked some colleagues about their background, career journey and what main skills are required for their job. See their responses in the slides to follow



# Legal & General Group: looking after our clients' financial security for over 180 years

LGIM is the investment management arm of Legal & General Group, which provides:



## Strong and stable business



## Looking after our clients



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1. LGIM internal data, as at 31 December 2018.

2. Thomson Reuters Eikon - S&P Long-term Issuer Rating as at December 2018.

3. Legal & General 2018 full year results report.

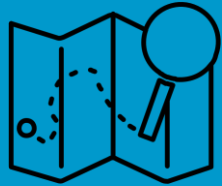
4. LGIM internal data, as at 31 December 2018. The AUM disclosed above aggregates the assets managed by LGIM in the UK, LGIMA in the US and LGIM Asia in Hong Kong. The AUM includes the value of securities and derivatives positions. May not total due to rounding.

5. LGIM internal data, [www.legalandgeneral.com/about/us](http://www.legalandgeneral.com/about/us) Help over 10 million people globally with saving, investing, building retirement and insuring.

6. Source: Legal & General as at 31 December 2018.

# Speaker Profile: Reggie Nelson

## My Journey



- Raised in East London
- Played football at youth professional and youth semi-professional level
- Stopped playing football at 17 and decided to pursue a different career
- Literally knocked on doors to get an opportunity



## Experience



1y

## Education



BSc Economics  
2:1

## First Job



Funding Circle -  
Fintech

## My experience of working in the City

- Just be yourself – you don't need to conform
- Put your hand up and learn – constantly believe in yourself and your ability!



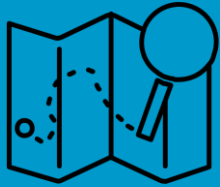
## Skills required for your job

- Attention to detail
- Product and process knowledge



# Speaker Profile: Deon Pillay

## My Journey



- Arrived from South Africa in 2004
- First Job in the UK was working in a hotel
- Built my management experience in a call centre
- Ended up in banking and now I am here



## Experience



41 yrs of life

## Education



**Electronics Engineering**

## First Job



**Telkom South Africa**  
(Telecoms company)

## My experience of working in the City

- Being in a building where very few people looked like me!
- Hard work, Drive, Proactivity and Ambition = Reward



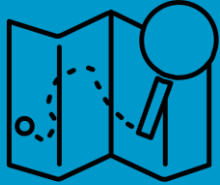
## Skills required for your job

- Technical understanding (product and process)
- Management skills (Communication, Empathy, Leadership, Organised)



# Speaker Profile: Lawria Dannhauser

## My Journey



- Got first PC and started programming at age 11
- Studied physics and computer science
- Always worked in programming
- Started the LGIM apprenticeship program 3 years ago



## Experience



16y

IT

3y

Apprentices

## Education



Degree in Physics  
&  
Computer Science

## First Job



IQ  
(IT consultancy  
in South Africa)

## My experience of working in the City

- Vibrant mix of people
- Very few women in IT



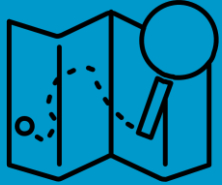
## Skills required for your job

- Logical problem solving
- Constant learning



# Speaker Profile: Ozkan Koyun

## My Journey



- Started on LGIM Grad program in 2011 – 18 months
- Client reporting analyst for 2 years
- Assistant fund manager for 3yrs
- Promoted to fund manager this year



## Experience



7  
yrs

## Education



Degree in Economics,  
Masters in Investment  
Management,  
CFA accreditation

## First Job



Management  
Trainee Program,  
HSBC Bank

## My experience of working in the City

- Resilience and grit = rewarding
- Working with smart people



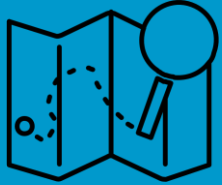
## Skills required for your job

- Ability to work effectively under pressure
- Analytical and problem-solving skills
- Keen interest in and understanding of financial markets



# Speaker Profile: Kassie Siwo-Gasa

## My Journey



- I initially wanted to be a computer programmer
- Changed by mind to a more business administration degree with programming elements
- 1st job in 1st line support
- I worked as a temp and fell into a role working as marketing assistant for a hedge fund ... that was the beginning of my journey into marketing



## Experience



15+  
yrs

## Education



**BSc in Management  
Information Systems**

**Certified Product  
manager**

## First Job



**KPMG- 1st line  
support**

## My experience of working in the City

- Is that it's changed and as a result there are many more people that look like me and many opportunities to work with people that don't look like me. It's no longer an exclusive club.



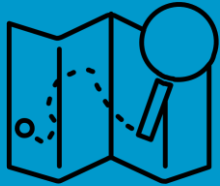
## Skills required for your job

- Strong analytical skills
- Good communication skills
- Good at multi tasking
- Knowledge of what the business does
- Good digital marketing skills



# Speaker Profile: Helena Rose-Walters

## My Journey



- Attended University of Birmingham
- Worked as a Temp Receptionist straight out of University
- First Graduate in LGIM Real Assets
- Caribbean heritage



## Experience



11m

## Education



Mathematics  
Degree

## First Job



LGIM –  
January '18

## My experience of working in the City

- There are many opportunities but you must be proactive
- It is important to work for a company where you like the culture



## Skills required for your job

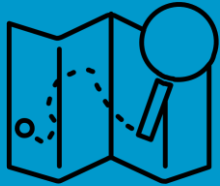
- Organised
- Willingness to learn





# Speaker Profile: Bola Adesina

## My Journey



- Born in Stepney, went to school in Lagos, came back to London for college and university
- Studied part time at college and university while working full time
- Bilingual, mum of 2 who loves sport cars and gadgets
- A visual person who prefers pictures (drawings) to text
- A true passion for empowering the next generation



## Experience



20y

(11yrs in the city)

## Education



**BTEC Computing  
HNC Software Engineering  
BSc Computer Science  
Master of Business Administration**

## First 'real' Job



**Intelligence Analyst at Her Majesty's Revenue & Customs**

## My experience of working in the City

- Working with some of the most brilliant minds
- Full of opportunities to earn a decent living
- Being the only woman in most of my teams



## Skills required for your job

- Problem solving
- Critical thinking
- Ability to think on your feet



# Speaker Profile: Corinne Lord



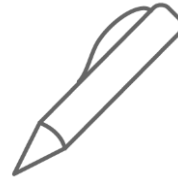
## My Journey

- Initially wanted to work in finance but no idea what that involved or how
- Studied Geography and made all my modules relevant to finance
- 1<sup>st</sup> job was as an intern
- Started in a junior role in core at LGIM, promoted 1 year later in strategic team



## Experience

3 years



## Education

BA in Human Geography

MSC in Finance

IMC



## First Job

Amundi Asset Management

- So much variety
- Ability to work with and interact with some really influential people
- Choosing a company that suits you is so important

## My experience of working in the city

- Attention to detail
- Confidence
- Multi tasking
- Analytical

I had none of these skills beforehand so all can be learned on the job

## Skills required

# Apprenticeships & Internships

## Our Early Careers Aspirations

### Apprenticeships

- L4 Actuarial Technician
- Trainee Investment Analyst
- L3 Business Administrator
- L3 Software Developer
- L3 Infrastructure Technician
- L4 Cyber Security Analyst
- L6 Finance Service Professionals (MSc post degree)
- L7 Actuarial Analyst (MSc post Degree)
- L4 Junior IT Delivery Manager
- L7 Accountancy (MSc post degree)

**We will be rolling out a Work Experience scheme which should loosely look like this:**

- 1 week work experience for A-Level students
- Paid 6-8 weeks Summer Placements for undergrads (those on a degree course)
- Paid Year in Industry (those who are on a 4 year degree course with a year out)

<https://apply.lgim.com/register>; <http://careers.legalandgeneralgroup.com/>;  
<https://apply.legalandgeneralgroup.com/register>; <https://www.investment2020.org.uk/>

Thank You